# Top 10 Referrals – Information to Provide



WHY these types of referrals need more information:

- Enables us to fully understand and underwrite the risk
- Provides all information upfront and avoids time wasted back & forth
- Faster turnaround

WHAT WE NEED

Answered YES to declaration Recent Loss: Unclaimed or Claimed loss or damage if more

When each occurred & cause of damage Amount of claim & Insurer (if claimed) Any unrepaired damage

**Exposure:** flooding, landslip or earthquake at property

than 2 in last 2 years, or if any were over \$2,500

When each occurred & cause of damage Amount of claim & Insurer (if claimed) Any unrepaired damage

Insurance declined, cancelled, renewal refused, terms or conditions imposed, or claim declined:

Full details of the circumstances that resulted in the claim/underwriter action

What was the response from the Insurer (claim and policy response)

Criminal Convictions: Subject to Criminal Records (Clean Slate) Act 2004



Please list any criminal convictions such as Class A or B Drugs, Arson, Fraud, Malicious Damage, Burglary/Theft

or 3 or more of any other type of conviction





- EQ supplementary questionnaire
- Scope of Works from EQC and/or Insurer Details of defective repairs
- Practical Completion Certificate or other proof of repair
- Details of any agreement made by previous & current Owner

Home is part of a Body Corporate/ Multi Unit complex



You may need to check with the Training Resources Document

### Generally we need more info such as:

Number of units to insure, Number of units in entire property

Are the units side by side or vertically stacked

Are any units or blocks in the complex over 3 levels

Any shared property like driveways/fences/garages/pool etc

Are there any business use/commercially occupied units

Do all the units have firewalls

HOW TO PROVIDE MORE INFO?







## Top 10 Referrals – Information to Provide



## SCENARIO

## WHAT WE NEED



Pre 1945 Home hasn't been rewired



What is the intention for the property

Will it be re-wired. if so, when

Replacement value per square metre above \$7,000



Double check with the customer that the sqm and the Sum Insured are correct

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Holiday Home used by Owner and Casual Let



How often is the property used by the owner and how often rented out for casual let

Is it listed on any holiday rental websites such as Air BnB or Book a Bach



Specified Item Other (OT) selected



Provide a full description of the specified item and what it is used for

e.g. Kayak: Viking Profish Kayak - used for Ocean Fishing, or Drone: DJI Mavic 3 Premium - used for amateur photography/private use



Specified Item Sum Insured is over 50% of the Replacement Value



This can be a sign of underinsurance or selective insurance

Please check that the sums insured are correct and discuss with the customer (intentional underinsurance will not be accepted by Vero)



Vehicle has been modified (postmanufacture)



What the modifications are and value of modifications

Whether modifications were certified (if legally required)

Does the vehicle have a current Warrant of Fitness

Were the modifications on the vehicle when purchased

Is the vehicle alarmed

Is the vehicle garaged when not in use



Driver is under 25



Who will be driving the vehicle and date of birth of each driver Are any of the drivers on a learners/restricted driver licence

Have any of the drivers had any accidents/driving convictions

Details of parents or any supporting business

HOW TO PROVIDE MORE INFO?





